



# Leadership Accelerator

## Invest your time and training dollars wisely.

When you promote your best staff to supervisory roles, they have already demonstrated that they possess the technical skills needed to be successful. The **Kelley Center for Entrepreneurship** can help them develop the leadership skills that will make their transition to that next level effective and efficient. Our **Leadership Accelerator** program is geared for new managers, as well as those with years of leadership experience. Enrollment is limited to 10 participants per session.

**Kelley Center for Entrepreneurship**  
*Practical. Relevant. Applied.*



### **ETRIA's Leadership Tells It Like It Is.**

**Transformational Learning:** Participants reported a significant increase in their leadership competencies, and they attributed this growth to the program's dynamic and interactive approach.

**Enhanced Team Dynamics:** The participants in our training exhibited improved communication, collaboration and conflict resolution within their groups, resulting in increased productivity and innovation.

**Tangible Impact:** The application of newly acquired skills led to measurable improvements in Toshiba's operational efficiency and employee satisfaction.

— Teresa Sternhagen, General Manager, ETRIA Products USA Inc., Mitchell, S.D.



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# Program Information

## Leadership and Communication

1. **Entrepreneurial Mindset Profile** – *Who am I? What do I bring to the team?*
2. **Emotional Intelligence (EQ)** – *Why do I need to understand myself and others?*
3. **Communication Skills** – *Why is listening important? What does good/poor communication look like? What shared communication goals can we create?*

## Coaching in the Workplace

1. **The GROW Model of Coaching** – *How can using a model help me help others?*
2. **Skills of a Successful Coach** – *What can I practice to improve my coaching?*
3. **The 3 Key Elements of Coaching** – *How can I build a stronger team through coaching?*

## Transformational Conflict

1. **Your Response to Conflict** – *How can I change my automatic response to conflict?*
2. **Embracing Conflict** – *How can I see conflict in a positive way?*
3. **Putting It All Together** – *How can I use conflict to transform my organization?*

To start, DWU offers a Kelley Center tour and orientation. The agenda includes:

**Leadership and Communication Series (3 weeks)**  
**Coaching and Mentoring Series (3 weeks)**  
**Transformational Conflict Series (3 weeks)**

## Commitments and Expectations

- **Participant** – *Onsite instruction time, interest and engagement in the program*
- **Organization** – *\$4,000 per participant*
- **Hours of Training** – *10 two-hour sessions; 11:30 a.m. to 1:30 p.m. (lunch provided)*

## Program Guidelines

- The sponsoring organization will register participants a minimum of five business days in advance of orientation.
- Participants will agree to take the Entrepreneurial Mindset Profile before the first workshop session. The Kelley Center for Entrepreneurship will provide the code and instructions to complete the inventory during orientation.
- Participants may be substituted by their organization if a participant is unable to continue.
- DWU retains the right to use testimonials from participants and photographs taken during the training for promotional use.



▶ **Want to learn more?**  
**Contact us today.**

**Diana Goldammer, Ed.D.**

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**[www.dwu.edu/Kelley-Center](http://www.dwu.edu/Kelley-Center)**



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